

**PROVIDER REIMBURSEMENT REVIEW BOARD
DECISION
On the Record**

2021-D05

PROVIDER-
Palo Pinto General Hospital

Provider No.: 45-0565

vs.

MEDICARE CONTRACTOR –
Novitas Solutions, Inc.

RECORD HEARING DATE –
July 20, 2020

Cost Reporting Period Ended –
September 30, 2012

CASE NO. – 17-2258

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ISSUE STATEMENT

Whether Palo Pinto General Hospital (“Palo Pinto” or “Provider”) is entitled to a Volume Decrease Adjustment (“VDA”) for the Fiscal Year Ended September 30, 2012 (“FY 2012”), greater than the amount determined by the Medicare Contractor.¹

DECISION

After considering the Medicare law and regulations, arguments presented, and the evidence admitted, the Provider Reimbursement Review Board (“Board”) finds that the Medicare Contractor improperly calculated the VDA payment for FY 2012 for Palo Pinto, and that Palo Pinto should receive an additional VDA payment in the amount of \$587,498, resulting in a total VDA payment of \$767,272 for FY 2012.

INTRODUCTION

Palo Pinto is a non-profit acute care hospital located in Mineral Wells, Texas. During FY 2012, the fiscal year at issue, Palo Pinto participated in the Medicare program as a Medicare Dependent Hospital (“MDH”).² The Medicare administrative contractor³ assigned to Palo Pinto for this appeal is Novitas Solutions, Inc. (“Medicare Contractor”). Palo Pinto initially requested a VDA payment of \$984,481 to compensate it for a decrease in inpatient discharges during FY 2012.⁴ Palo Pinto subsequently revised its calculated VDA amount to \$985,320.⁵ The Medicare Contractor calculated Palo Pinto’s FY 2012 VDA payment to be \$179,774.⁶ Palo Pinto timely appealed the Medicare Contractor’s final decision and met all jurisdictional requirements for a hearing before the Board.

The Board approved a record hearing on July 20, 2020. Palo Pinto was represented by Richard Morris of Discovery Healthcare Consulting Group, LLC. The Medicare Contractor was represented by Scott Berends, Esq. of Federal Specialized Services.

STATEMENT OF FACTS AND RELEVANT LAW

The Medicare program pays certain hospitals a predetermined, standardized amount per discharge under the inpatient prospective payment system (“IPPS”) based on the diagnosis-related group (“DRG”) assigned to the patient. These DRG payments are also subject to certain payment adjustments. One of these payment adjustments is referred to as a VDA payment and it is available to MDHs if, due to circumstances beyond their control, they incur a decrease in patient discharges of more than 5 percent from one cost reporting year to the next. VDA

¹ Provider Final Position Paper at 1.

² Stipulation of Facts (“Stipulations”) at ¶ 1.

³ CMS’ payment and audit functions under the Medicare program were historically contracted to organizations known as fiscal intermediaries (“FIs”) and these functions are now contracted with organizations known as Medicare administrative contractors (“MACs”). The term “Medicare Contractor” refers to both FIs and MACs as appropriate and relevant.

⁴ Exhibit P-3.

⁵ Provider Final Position Paper at 3.

⁶ *Id.* See also Exhibit P-6 at 7 (copy of the Medicare Contractor’s determination).

payments are designed to compensate a hospital for the fixed costs that it incurs for providing inpatient hospital services in the period covered by the VDA, including the reasonable cost of maintaining necessary core staff and services.⁷ The implementing regulations, located at 42 C.F.R. § 412.108(d), reflect these statutory requirements. When promulgating § 412.108(d), CMS made it clear that the VDA rules for MDHs are the same as those already in effect for sole community hospitals (“SCHs”).⁸

It is undisputed that Palo Pinto experienced a decrease in discharges greater than 5 percent from FY 2011 to FY 2012 due to circumstances beyond its control and that, as a result, Palo Pinto was eligible to have a VDA calculation performed for FY 2012.⁹ Palo Pinto requested a VDA payment in the amount of \$985,320 for FY 2012.¹⁰ However, when the Medicare Contractor made the FY 2012 VDA calculation, it determined that Palo Pinto was entitled to a VDA payment in the amount of \$179,774.¹¹

The regulation at 42 C.F.R. § 412.108(d) directs how the Medicare Contractor must determine the VDA once an MDH demonstrates it suffered a qualifying decrease in total inpatient discharges. Specifically, § 412.108(d)(3) (2012) states, in pertinent part:

(3) The intermediary determines a lump sum adjustment amount *not to exceed* the difference between the hospital's Medicare inpatient operating costs and the hospital's total DRG revenue for inpatient operating costs based on DRG-adjusted prospective payment rates for inpatient operating costs (including outlier payments for inpatient operating costs determined under subpart F of this part and additional payments made for inpatient operating costs hospitals that serve a disproportionate share of low-income patients as determined under § 412.106 and for indirect medical education costs as determined under § 412.105).

(i) In determining the adjustment amount, the intermediary *considers* –

(A) The individual hospital’s needs and circumstances, including the reasonable cost of maintaining necessary core staff and services in view of minimum staffing requirements imposed by State agencies;

(B) The hospital's fixed (and semi-fixed) costs, other than those costs paid on a reasonable cost basis under part 413 of this chapter. . . .¹²

CMS notes in the preamble to the final rule published on August 18, 2006¹³ that the Provider Reimbursement Manual, CMS Pub. 15-1 (“PRM 15-1”), § 2810.1 (Rev. 371) provides further

⁷ 42 U.S.C. § 1395ww(d)(5)(G)(iii).

⁸ 55 Fed. Reg. 15150, 15155 (Apr. 20, 1990). *See also* 71 Fed. Reg. 47870, 48056 (Aug. 18, 2006).

⁹ Stipulations at ¶ 3.

¹⁰ Provider Final Position Paper at 3.

¹¹ *Id.* *See also* Exhibit P-6 at 7 (copy of the Medicare Contractor’s determination).

¹² (Emphasis added.)

¹³ 71 Fed. Reg. at 48056.

guidance related to VDAs. In particular, PRM 15-1 § 2810.1(B) (Rev. 371) states, in pertinent part:

Additional payment is made to an eligible [MDH] for the fixed costs it incurs in the period in providing inpatient hospital services including the reasonable cost of maintaining necessary core staff and services, not to exceed the difference between the hospital's Medicare inpatient operating cost and the hospital's total DRG revenue.

Fixed costs are those costs over which management has no control. Most truly fixed costs, such as rent, interest, and depreciation, are capital-related costs and are paid on a reasonable cost basis, regardless of volume. Variable costs, on the other hand, are those costs for items and services that vary *directly* with utilization such as food and laundry costs.¹⁴

The chart below depicts how the Medicare Contractor and Palo Pinto each calculated the VDA payment.

| | Medicare Contractor calculation using fixed costs ¹⁵ | Provider/PRM calculation using total costs ¹⁶ |
|--|---|--|
| a) Prior Year Medicare Inpatient Operating Costs | \$6,590,741 | \$ |
| b) IPPS update factor | 1.019 | |
| c) Prior year Updated Operating Costs (a x b) | \$6,715,965 | \$ |
| d) FY 2012 Operating Costs | \$5,161,197 | \$5,161,197 |
| e) Lower of c or d | \$ | \$ |
| f) DRG/MDH payment | \$4,066,397 | \$4,066,397 |
| g) CAP (e-f) | | \$ |
| | | |
| h) FY 2012 Inpatient Operating Costs (minus Excess Core Staffing) | \$4,998,436 | \$5,161,197 |
| i) Fixed Cost percent ¹⁷ | .8495 | .90 |
| j) FY 2012 Fixed Costs (h x i) | \$4,246,171 | \$4,645,077 |
| k) Total DRG/SCH Payments | \$4,066,397 | \$3,659,757 |
| l) VDA Payment Amount (The Medicare Contractor's VDA is based on the amount line j exceeds line k) | \$ 179,774 | |
| m) VDA Payment Amount (The Provider's VDA is based on the amount line e exceeds line k.) | | \$ 985,320 |

The parties to this appeal dispute the application of the statute and regulation used to calculate the VDA payment.¹⁸

¹⁴ (Emphasis added.)

¹⁵ Exhibit P-6.

¹⁶ Exhibit P-1.

¹⁷ The parties are in agreement regarding the calculation of variable costs. *See* Stipulations at ¶ 6.

¹⁸ *Id.* at ¶ 16.

DISCUSSION, FINDINGS OF FACT, AND CONCLUSIONS OF LAW

The Medicare Contractor disagrees with Palo Pinto's assertion that there should be a "reciprocal adjustment removing the variable costs percentage from diagnosis-related group (DRG) payments in the [VDA] calculation."¹⁹ In support of its position, the Medicare Contractor includes the following excerpt from the Administrator's decision in *Fairbanks Memorial Hospital*:

In addition, contrary to the MAC's methodology, the Board attempted to remove the portion of DRG payments the Board attributed to variable costs from the IPPS DRG revenue leaving \$10,702,205, in contrast to the DRG revenue used by the MAC of \$12,847,839. In doing so the Board created a "fixed cost percentage" which does not have any source of authority pursuant to CMS guidance, regulations or the underlying purpose of the VDA amount.²⁰

Further, the Medicare Contractor performed a core staffing analysis.²¹ Palo Pinto contends that the Medicare Contractor used "old" data for the core staffing comparison and that only adult and pediatrics and ICU areas should be included in the analysis.²² The Medicare Contractor verified with CMS that using the 2009 information was proper.²³ As for Palo Pinto's contention that adult and pediatrics and ICU areas are the only areas to be used in the analysis, the Medicare Contractor states that this is misplaced. The PRM 15-1 § 2810.1(C)(6) (Rev. 371) states:

The intermediary's analysis of core staff is limited to those cost centers (General Service, Inpatient, Ancillary, etc.) whose costs are components of Medicare inpatient operating cost.

Palo Pinto argues that the Medicare Contractor's calculation of the VDA was wrong because the Medicare Contractor improperly changed the Medicare rules by calculating Palo Pinto's VDA payment based on a comparison of Palo Pinto's fixed costs to its total DRG payments.²⁴ Palo Pinto asserts that this approach does not fully compensate the hospital for its fixed and semi-fixed inpatient operating costs.²⁵ Palo Pinto maintains that the most appropriate methodology to calculate the VDA payment can be found in 42 C.F.R. § 412.92(e), 42 CFR § 412.108(d), and PRM 15-1 § 2810.1. This methodology results in a total VDA payment to Palo Pinto of \$985,320.²⁶

¹⁹ Medicare Contractor's Final Position Paper at 7.

²⁰ *Id.* at 8 (quoting *Fairbanks Mem'l Hosp. v. Wisconsin Physicians Servs.*, Adm'r Dec. 2015-D11 at 5 (Aug. 5, 2015), *modifying*, PRRB Dec. No. 2015-D11 (June 9, 2015)).

²¹ Exhibit C-2.

²² Provider Final Position Paper at 8-9.

²³ Medicare Contractor's Final Position Paper at 12.

²⁴ Provider Final Position Paper at 5.

²⁵ *Id.* at 6.

²⁶ *Id.* at 10-11.

Palo Pinto in essence reasons that, if variable costs are to be excluded from inpatient operating costs when calculating the VDA, there should also be a corresponding decrease to the DRG payment for variable costs. This method, Palo Pinto maintains, would assure an accurate matching of revenue with expenses, because the DRG payment is intended to cover both fixed *and* variable costs. Palo Pinto also references the fact that CMS essentially adopted this approach when it prospectively changed the final rule for calculating VDA payments, starting in FFY 2018.²⁷ Indeed, removing variable costs from both the revenue and cost sides of the VDA equation would result in Palo Pinto receiving a VDA payment for FY 2012 of \$985,320.²⁸

The Board identified three basic differences in the Medicare Contractor's and Palo Pinto's calculation of Palo Pinto's VDA payment. First, Palo Pinto contends that the Occupational Mix data used by the Medicare Contractor to calculate the Excess Staffing is outdated and is not contemporaneous with the VDA period under review.²⁹ Based on this contention, Palo Pinto did not include Excess Staffing in their VDA calculation.

The Board disagrees with Palo Pinto and finds that the Medicare Contractor's inclusion of the Occupational Mix in the computation of Excess Staffing was in accordance with PRM 15-1 § 2810.1.C.6. Palo Pinto disagrees with the fact that the Medicare Contractor, when computing Excess Staffing, compared prior year to current year nursing staff for all areas of the hospital that utilize nurses.³⁰ Palo Pinto asserts that PRM 15-1 § 2810.1(C)(6)(a) supports its position that the comparison should only include Adults and Pediatrics and ICU.³¹ PRM 15-1 § 2810.1(C)(6)(a) (Rev. 371) states that "The contractor's analysis of core staff is limited to those cost centers (general service, inpatient, ancillary, etc.) *where costs are components of Medicare inpatient operating cost*. Core nursing staff is determined by comparing FTE staffing in the Adults and Pediatrics and Intensive Care Unit cost centers."³² The Board reviewed PRM 15-1 § 2810.1(C)(6)(a) and finds the Medicare Contractor was correct to include cost centers from general service, inpatient and ancillary "where costs are components of Medicare inpatient operating cost."

The second difference in the VDA calculation is that the Medicare Contractor, in computing the Fixed Cost Percentage, considered all the costs, other than salary, in certain costs centers as variable costs.³³ Palo Pinto states that it submitted a detailed Working Trial Balance to determine whether costs are variable or fixed/semi-fixed for all the accounts grouped to:

1. Laboratory;
2. Medical supplies charged to patients; and
3. Drugs charged to patients.³⁴

²⁷ *Id.* at 9-10.

²⁸ *Id.* at 11.

²⁹ *Id.* at 8.

³⁰ Exhibit C-2 at 7.

³¹ Provider Final Position Paper at 8.

³² (Emphasis added.)

³³ Provider Final Position Paper at 6; Medicare Contractor's Final Position Paper at 9.

³⁴ *Id.* at 6-7.

On the Working Trial Balance, Palo Pinto marked which accounts, other than salary, it considered to be variable.³⁵ The Medicare Contractor, in its final position paper, noted that Palo Pinto's calculation of the fixed cost percentage had not been provided to it previously and did not include the rationale behind the classification of the costs as variable.³⁶ Because of this, it did not accept Palo Pinto's calculation of the fixed percentage. In the Stipulations, Palo Pinto agreed to accept the Medicare Contractor's calculation of the fixed cost percentage.³⁷ As a result of Palo Pinto's concession, the Board need not consider this second difference.

The third difference is the total DRG payment amount used in the VDA calculation. Palo Pinto used \$3,659,757 for its total DRG payment for FY 2012. This amount was adjusted for the fixed costs percentage of 90 percent.³⁸ The Medicare Contractor used \$4,066,397 from Worksheet E, Part A, Line 49 (Total payment for inpatient operating costs).³⁹ This issue is not new to the Board. In recent decisions,⁴⁰ the Board has disagreed with the methodology used by various Medicare contractors to calculate VDA payments because it compares fixed costs to total DRG payments and only results in a VDA payment if the fixed costs exceed the total DRG payment amount. In these cases, the Board has recalculated the hospitals' VDA payments by estimating the fixed portion of the hospital's DRG payments (based on the hospital's fixed cost percentage as determined by the Medicare contractor), and comparing this fixed portion of the DRG payment to the hospital's fixed operating costs, so there is an apples-to-apples comparison.

The Administrator has overturned these Board decisions, stating:

[T]he Board attempted to remove the portion of DRG payments the Board attributed to variable costs from the IPPS/DRG revenue. . . . In doing so the Board created a "fixed cost percentage" which does not have any source of authority pursuant to CMS guidance, regulations or underlying purpose of the VDA amount. . . . The VDA is not intended to be used as a payment or compensation mechanisms that allow providers to be made whole from variable costs, i.e., costs over which providers do have control and are relative to utilization. The means to determine if the provider has been fully compensated for fixed costs is to compare fixed costs to the total compensation made to the provider⁴¹

³⁵ Exhibit P-1 at 2-4.

³⁶ Medicare Administrative Contractor's Final Position Paper at 10.

³⁷ Stipulations at ¶ 6.

³⁸ Exhibit P-1.

³⁹ Exhibit C-2 at 5.

⁴⁰ *St. Anthony Reg'l Hosp. v. Wisconsin Physicians Servs.*, PRRB Dec. No. 2016-D16 (Aug. 29, 2016), *modified by*, Adm'r Dec. (Oct. 3, 2016); *Trinity Reg'l Med. Ctr. v. Wisconsin Physicians Servs.*, PRRB Dec. No. 2017-D1 (Dec. 15, 2016), *modified by*, Adm'r Dec. (Feb. 9, 2017); *Fairbanks Mem'l Hosp. v. Wisconsin Physicians Servs.*, PRRB Dec. No. 2015-D11 (June 9, 2015), *modified by*, Adm'r Dec. (Aug. 5, 2015).

⁴¹ *Fairbanks Mem'l Hosp. v. Wisconsin Physicians Servs.*, Adm'r Dec. at 8 (Aug. 5, 2015), *modifying*, PRRB Dec. No. 2015-D11 (June 9, 2015).

Recently, the Court of Appeals for the Eighth Circuit (“Eighth Circuit”) upheld the Administrator’s methodology in *Unity HealthCare v. Azar* (“*Unity*”), stating the “Secretary’s interpretation was not arbitrary or capricious and was consistent with the regulation.”⁴²

At the outset, the Board notes that the CMS Administrator decisions are not binding precedent, as explained by PRM 15-1 § 2927.C.6.e:

e. Nonprecedential Nature of the Administrator's Review Decision.—Decisions by the Administrator *are not precedents* for application to other cases. A decision by the Administrator may, however, be examined and an administrative judgment made as to whether it should be given application beyond the individual case in which it was rendered. If it has application beyond the particular provider, the substance of the decision will, as appropriate, be published as a regulation, HCFA Ruling, manual instruction, or any combination thereof so that the policy (or clarification of policy [*sic*] having a basis in law and regulations may be generally known and applied by providers, intermediaries, and other interested parties.⁴³

Moreover, the Board notes that Palo Pinto is not located in the Eighth Circuit and, thus, the *Unity HealthCare* decision is not binding precedent in this appeal.

Significantly, *subsequent to the time period at issue*, CMS essentially adopted the Board’s methodology for calculating VDA payments. In the preamble to FFY 2018 IPPS Final Rule,⁴⁴ CMS prospectively changed the methodology for calculating the VDA to one that is very similar to the methodology used by the Board. Under this methodology, CMS requires Medicare contractors to compare the estimated portion of the DRG payment that is related to fixed costs, to the hospital’s fixed costs, when determining the amount of the VDA payment.⁴⁵ The preamble to the FFY 2018 IPPS Final Rule makes this change effective for cost reporting periods beginning on or after October 1, 2017, explaining that it will “remove any conceivable possibility that a hospital that qualifies for the volume decrease adjustment could ever be less than fully compensated for fixed costs as a result of the application of the adjustment.”⁴⁶

Pursuant to 42 C.F.R. § 405.1867, the Board must give great weight to interpretive rules and general statements of policy. As set forth below, the Board finds that the Medicare Contractor’s calculation of Palo Pinto’s VDA methodology for FY 2012 was incorrect because it was *not* based on CMS’ stated policy as delineated in PRM 15-1 § 2810.1 and the Secretary’s endorsement of this policy in the preambles to the relevant Final Rules.

⁴² *Unity HealthCare v. Azar*, 918 F.3d 571, 579 (8th Cir. 2019), *cert. denied*, 140 S. Ct. 523 (2019).

⁴³ (Bold and italics emphasis added.)

⁴⁴ 82 Fed. Reg. 37990, 38179-38183 (Aug. 14, 2017).

⁴⁵ This amount continues to be subject to the cap specified in 42 C.F.R. § 412.108(d)(3).

⁴⁶ 82 Fed. Reg. at 38180.

The Medicare Contractor determined Palo Pinto's VDA payment by comparing its FY 2012 fixed costs to its total FY 2012 DRG payments. However, neither the language nor the examples⁴⁷ in PRM 15-1 compare only the hospital's fixed costs to its total DRG payments when calculating a hospital's VDA payment. Similar to the instructions in PRM 15-1, the preambles to both the FFY 2007 IPPS Final Rule⁴⁸ and the FFY 2009 IPPS Final Rule⁴⁹ reduce the hospital's cost only by excess staffing (not variable costs) when computing the VDA. Specifically, both of these preambles state:

[T]he adjustment amount is determined by subtracting the second year's MS-DRG payment from the lesser of: (a) The second year's cost minus any adjustment for excess staff; or (b) the previous year's costs multiplied by the appropriate IPPS update factor minus any adjustment for excess staff. The SCH or MDH receives the difference in a lump-sum payment.

It is clear from the preambles to these Final Rules that the only adjustment to the hospital's cost when calculating the VDA payment is for excess staffing. Therefore, the Board finds that the Medicare Contractor did not calculate Palo Pinto's VDA using the methodology laid out by CMS in PRM 15-1 or the Secretary in the preambles to the FFY 2007 and 2009 IPPS Final Rules.

Rather, the Board finds the Medicare Contractor calculated Palo Pinto's FY 2012 VDA based on an otherwise *new* methodology that the Administrator adopted through adjudication in her decisions, described as follows: the "VDA [payment] is equal to the difference between its fixed and semi-fixed costs and its DRG payment . . . subject to the ceiling[.]"⁵⁰ The Board suspects that the Administrator developed this new methodology using fixed costs because of a seeming conflict between the methodology explained in the FFY 2007 and 2009 IPPS Final Rules/PRM and the statute. Notably, in applying this new methodology through adjudication, CMS did not otherwise alter its written policy statements in either the PRM or Federal Register until it issued the FFY 2018 IPPS Final Rule.⁵¹

The statute at 42 U.S.C. § 1395ww(d)(5)(G)(iii) is clear that the VDA payment is intended to fully compensate the hospital for its fixed costs:

In the case of a medicare dependent, small rural hospital that experiences, in a cost reporting period compared to the previous cost reporting period, a decrease of more than 5 percent in its total number of inpatient cases due to circumstances beyond its control, the Secretary shall provide for such adjustment to the payment amounts under this subsection (other than under paragraph (9)) as

⁴⁷ PRM 15-1 § 2810.1(C)-(D).

⁴⁸ 71 Fed. Reg. at 48056.

⁴⁹ 73 Fed. Reg. at 48631.

⁵⁰ *Lakes Reg'l Healthcare v. BlueCross BlueShield Ass'n*, Adm. Dec. 2014-D16 at 8 (Sep. 4, 2014).; *Unity Healthcare v. BlueCross BlueShield Ass'n*, Adm. Dec. 2014-D15 at 8 (Sept. 4, 2014); *Trinity Reg'l. Med. Ctr. v. Wisconsin Physician Servs.*, Adm. Dec. 2017-D1 at 12 (Dec. 15, 2016).

⁵¹ 82 Fed. Reg. at 38179-38183.

may be necessary to fully compensate the hospital for the fixed costs it incurs in the period in providing inpatient hospital services, including the reasonable cost of maintaining necessary core staff and services.

In the final rule published on September 1, 1983 (“FFY 1984 IPPS Final Rule”), the Secretary further explained the purpose of the VDA payment: “[t]he statute requires that the [VDA] payment adjustment be made to compensate the hospital for the fixed costs it incurs in the period An adjustment will *not* be made for truly variable costs, such as food and laundry services.”⁵² However, the VDA payment methodology as explained in the FFY 2007 and 2009 IPPS Final Rules and PRM 15-1 § 2810.1 compares a hospital’s total cost (reduced for excess staffing) to the hospital’s *total* DRG payments and states in pertinent part:

C. Requesting Additional Payments.—

4. Cost Data.—The hospital's request must include cost reports for the cost reporting period in question and the immediately preceding period. The submittal must demonstrate that the Total Program Inpatient Operating Cost, excluding *pass-through costs*, exceeds DRG payments, including outlier payments. *No adjustment is allowed if DRG payments exceeded program inpatient operating cost.*

D. Determination on Requests.— The payment adjustment is calculated under the same assumption used to evaluate core staff, i.e. *the hospital is assumed to have budgeted based on prior year utilization and to have had insufficient time in the year in which the volume decrease occurred to make significant reductions in cost.* Therefore, the adjustment allows an increase in cost up to the prior year’s total Program Inpatient Operating Cost (excluding pass-through costs), increased by the PPS update factor.

EXAMPLE A: Hospital C has justified an adjustment to its DRG payment for its FYE September 30, 1987. . . . Since Hospital C’s FY 1987 Program Inpatient Operating Cost was less than that of FY 1986 increased by the PPS update factor, *its adjustment is the entire difference between FY 1987 Program Inpatient Operating Cost and FY 1987 DRG payments.*

EXAMPLE B: Hospital D has justified an adjustment to its DRG payment for its FYE December 31, 1988. . . . Hospital D’s FY 1988 Program Inpatient Operating Cost exceeded that of FY 1987 increased by the PPS update factor, so *the adjustment is the difference between FY 1987 cost adjusted by the update factor and FY 1988 DRG payments.*⁵³

⁵² 48 Fed. Reg. 39752, 39781-39782 (Sep. 1, 1983) (emphasis added).

⁵³ (Emphasis added).

At first blush, this would appear to conflict with the statute and the FFY 1984 IPPS Final Rule which limit the VDA to fixed costs. The Board believes that the Administrator tried to resolve this seeming conflict by establishing a new methodology through adjudication in the Administrator decisions stating that the “VDA is equal to the difference between its *fixed and semi-fixed costs* and its DRG payment . . . subject to the ceiling.”⁵⁴ Based on its review of the statute, regulations, PRM 15-1 and the Eighth Circuit’s decision, the Board respectfully disagrees that the Administrator’s methodology complies with the statutory mandate to “fully compensate the hospital for the fixed costs it incurs.”⁵⁵ Using the Administrator’s rationale, a hospital is fully compensated for its fixed costs when the total DRG payments issued to that hospital are equal to or greater than its fixed costs. This assumes that the entire DRG payment is payment *only for the fixed costs* of the services actually furnished to Medicare patients. However, the statute at 42 U.S.C. § 1395ww(a)(4) makes it clear that a DRG payment includes payment for both fixed *and* variable costs of the services rendered because it defines operating costs of inpatient services as “**all** routine operating costs . . . and includes the *costs of all services* for which payment may be made[.]” The Administrator cannot simply ignore 42 U.S.C. § 1395ww(a)(4) and deem all of a hospital’s DRG payments as payments solely for the fixed cost of the Medicare services actually rendered when the hospital in fact incurred both fixed and variable costs for those services.

Indeed, the Board must conclude that the purpose of the VDA payment is to compensate an MDH for all the fixed costs associated with the qualifying volume decrease (which must be 5 percent or more). This is in keeping with the assumption stated in PRM 15-1 § 2810.1.D that “the hospital is assumed to have budgeted based on prior year utilization and to have had insufficient time in the year in which the volume decrease occurred to make significant reductions in cost.” This approach is also consistent with the directive in 42 C.F.R. § 405.108(d)(3)(i)(A) that the Medicare contractor “considers . . . [t]he individual hospital’s needs and circumstances” when determining the payment amount.⁵⁶ Clearly, when a hospital experiences a decrease in volume, the hospital should reduce its variable costs associated with the volume loss, but the hospital will always have some variable cost related to furnishing Medicare services to its *actual* patient load.

Critical to the proper application of the statute, regulation and PRM provisions related to the VDA, are the unequivocal facts that: (1) the Medicare patients to which a provider furnished *actual* services in the current year are not part of the volume decrease, and (2) the DRG payments made to the hospital for services furnished to Medicare patients in the current year is payment for *both* the fixed and variable costs of the *actual* services furnished to those patients. Therefore, in order to fully compensate a hospital for its fixed costs in the current year, the hospital must receive a payment for the variable costs related to its *actual* Medicare patient load in the current year as well as its full fixed costs in that year.

⁵⁴ *St. Anthony Reg’l Hosp.*, Adm. Dec. at 13; *Trinity Reg’l Med. Ctr.*, Adm. Dec. at 12.

⁵⁵ 42 U.S.C. § 1395ww(d)(5)(G)(iii).

⁵⁶ The Board recognizes that 42 C.F.R. § 405.108(d)(3)(i)(B) instructs the Medicare contractor to “consider[.]” fixed and semifixed costs for determining the VDA payment amount but this instruction does not prevent payment through the DRG of the variable costs for those services *actually* rendered.

The Administrator's methodology clearly does not do this, as it takes the portion of the DRG payment intended for variable costs and impermissibly characterizes it as payment for the hospital's fixed costs. The Board can find no basis in 42 U.S.C. § 1395ww(d)(5)(G)(iii) allowing the Secretary to ignore 42 U.S.C. § 1395ww(a)(4) – which makes it clear that the DRG payment is payment for both fixed and variable costs - and deem the entire DRG payment as payment solely for fixed costs. The Board concludes that the Administrator's methodology does not ensure that a hospital, eligible for a VDA adjustment, has been fully compensated for its fixed costs and, therefore, is not a reasonable interpretation of the statute.

Finally, the Board recognizes that, while PRM 15-1 § 2810.1 and 42 U.S.C. § 1395ww(d)(5)(G)(iii) do not fully address how to remove variable costs when calculating a VDA adjustment, it is clear that the VDA payment is *not* intended to fully compensate the hospital for its variable costs.⁵⁷ Additionally, based on 42 U.S.C. § 1395ww(a)(4), the Board finds that DRG payments are intended to pay for both variable and fixed costs for Medicare services *actually* furnished. The Board concludes that, in order to ensure the hospital is fully compensated for its fixed costs and consistent with the PRM 15-1 assumption that “the hospital is assumed to have budgeted based on the prior year utilization,” the VDA calculation must compare the hospital's fixed costs to that portion of the hospital's DRG payments attributable to fixed costs.

As the Board does not have the IPPS actuarial data to determine the split between fixed and variable costs related to a DRG payment, the Board will use the Medicare Contractor's fixed/variable cost percentages as a proxy. As previously noted, Palo Pinto has stipulated that it now agrees with the methodology employed by the Medicare Contractor in determining variable and semi-variable cost.⁵⁸ In this case, the Medicare Contractor determined that Palo Pinto's fixed costs (which include semi-fixed costs) were 84.95 percent⁵⁹ of Palo Pinto's Medicare costs for FY 2012. Applying the rationale described above, the Board finds the VDA in this case should be calculated as follows:

Step1: Calculation of the CAP

| | |
|---|---------------------------------|
| 2011 Medicare Inpatient Operating Costs | \$6,590,741 ⁶⁰ |
| Multiplied by the 2012 IPPS update factor | <u>1.019⁶¹</u> |
| 2011 Updated Costs (max allowed) | \$6,715,965 |
| 2012 Medicare Inpatient Operating Costs | \$5,161,197 ⁶² |
| Lower of 2011 Updated Costs or 2012 Costs | \$5,161,197 |
| Less 2012 IPPS payment | <u>\$4,066,397⁶³</u> |
| 2012 Payment CAP | <u>\$1,094,800</u> |

⁵⁷ 48 Fed. Reg. at 39782.

⁵⁸ Stipulations at ¶ 6.

⁵⁹ Exhibit C-2.

⁶⁰ *Id.* (FY 2011 Program Operating Costs Worksheet D-1, Part II, Line 53).

⁶¹ *Id.* (FY 2012 IPPS update factor as 101.9 percent).

⁶² *Id.* (FY 2012 Program Operating Cost Worksheet D-1, Part II, Line 53).

⁶³ *Id.* (FY 2012 MCH Payments Worksheet E, Part A, Line 49).

Step 2: Calculation of VDA

| | |
|---|---------------------------------|
| 2012 Medicare Inpatient Fixed Operating Costs | \$4,384,437 ⁶⁴ |
| Less Excess Staffing | <u>\$ 162,761⁶⁵</u> |
| 2102 Medicare Inpatient Fixed Operating Costs less Excess Staff | \$4,221,676 |
| Less 2012 IPPS payment – fixed portion (84.95 percent) | <u>\$3,454,404⁶⁶</u> |
| Payment adjustment amount (subject to CAP) | <u>\$ 767,272</u> |

Since the payment adjustment amount of \$767,272 is less than the CAP of \$1,094,800, the Board finds that Palo Pinto's total VDA payment for FY 2012 should be \$767,272. Since Palo Pinto already received a VDA payment in the amount of \$179,774 for FY 2012, Palo Pinto should be paid an additional VDA payment of \$587,498.

DECISION

After considering Medicare law and regulations, arguments presented, and the evidence admitted, the Board finds that the Medicare Contractor improperly calculated Palo Pinto's VDA payment for FY 2012, and that Palo Pinto should receive an additional VDA payment in the amount of \$587,498 resulting in a total VDA payment of \$767,272 for FY 2012.

BOARD MEMBERS:

Clayton J. Nix, Esq.
 Gregory H. Ziegler, CPA
 Robert A. Evarts, Esq.
 Susan A. Turner, Esq.

FOR THE BOARD:

12/10/2020

X Clayton J. Nix

Clayton J. Nix, Esq.
 Board Chair
 Signed by: Clayton J. Nix -A

⁶⁴ The \$4,384,437 is calculated by multiplying \$5,161,197 (the FY 2012 MDH payments) by 0.8495 (the fixed cost percentage determined by the Medicare Contractor). *See* Exhibit C-2.

⁶⁵ The \$162,761 is calculated by subtracting the Medicare Inpatient Operating costs of \$5,161,197 from the Medicare Inpatient Operating costs of \$4,998,436. The \$4,998,307 has the excess staffing removed. *See id.*

⁶⁶ The \$3,454,404 is calculated by multiplying \$4,066,397 (the FY 2012 MDH payments) by 0.8495 (the fixed cost percentage determined by the Medicare Contractor). *See id.*